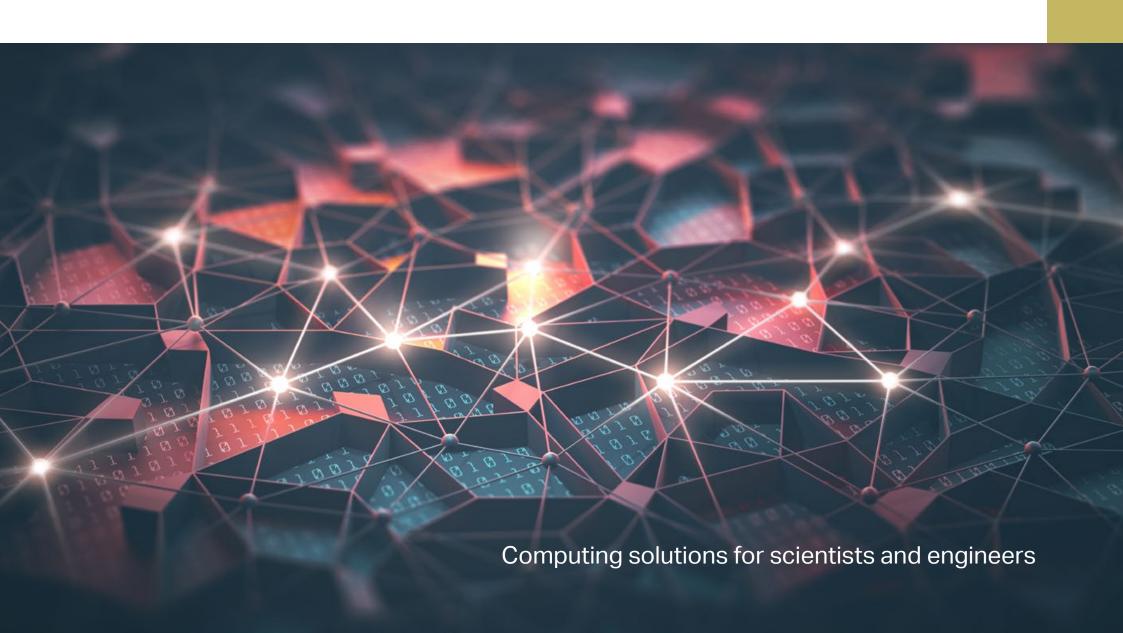


SCIENTIFIC COMPUTING WORLD



Welcome from the editor



Robert Roe Editor

SCIENTIFIC COMPUTING WORLD Scientific Computing World (SCW) is a global publication for the scientific and technical computing industries, and is dedicated to the computing and information technology needs of scientists and engineers.

For more than two decades, our title has been leading the way in its insightful coverage of informatics, simulation and high-performance computing for scientists and engineers.

The magazine's focus is on how computers and information technology can make science and engineering faster, easier, and cheaper. While much of our coverage explores how the use of computing technologies can further scientific research we also pay close attention to methods that can help to make scientists and engineers more productive.

SCW covers a wide variety of computing and engineering disciplines, grouped under the headings: Laboratory Informatics; High-Performance Computing; and Modelling and Simulation.

Laboratory informatics software is driving the development of the 'smart laboratory', where products ranging from electronic laboratory notebooks through traditional laboratory information management systems (LIMS) and other associated ancillary and domain specific software are not only speeding up the business of analysing samples, but also converting the data into knowledge for the enterprise or organisation.

We report on developments from the discovery and QA/QC laboratory as well as process-analytic quality assurance to next generation sequencing and personalised medicine which are driving new paradigms in the application of science within the laboratory.

High-performance computing (HPC) is one of the core pillars of the publication as it provides insight into the application of science and engineering on the most powerful computing systems available. Because of the nature of today's supercomputers, end user scientists and

engineers need to understand computing architecture if they are to get the best out of their systems, so in our HPC section we report on developments in the hardware and discuss the software challenges facing the HPC industry.

Modelling and simulation coverage focuses on the application of software in engineering, chemistry, the life sciences and other simulation heavy industries. SCW reports on engineering design, research and development, with simulation and optimisation (in both mechanical and chemical engineering) a central pillar to our simulation coverage.

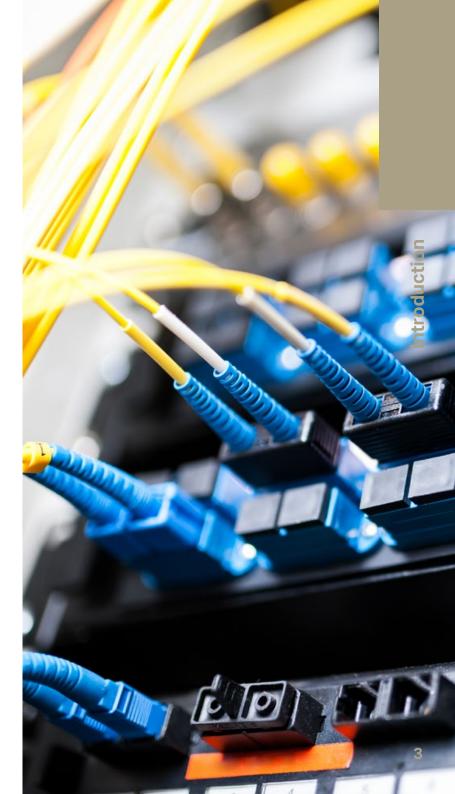
SCW is published four times per year and supported by a fortnightly email newsletter and a regularly updated website.

We also publish two annual supplements: one for the laboratory industry – Laboratory Informatics Guide (LIG); and one for those involved in high-performance computing.

The HPC Yearbook highlights the biggest changes and trends in the HPC industry ahead of the SC conference, the largest supercomputing conference in the US.

For 2020, we will add a number of additional products, all of which are in keeping with our high-quality editorial content. These include the Tech Focus, Product Focus, and Feature Case Study options.

"For more than two decades, our title has been leading the way in its insightful coverage of informatics, simulation and high-performance computing for scientists and engineers."



Scientific Computing World profile and basic demographic information

Throughout more than 20 years of helping scientists and engineers choose the best computing tools for their R&D projects, Scientific Computing World has built up a loyal and ever-growing readership that trusts our independent content to make that decision-making easier and more informed.

Reaching more than 20,000 professionals throughout Europe and beyond – and via more ways than ever before – Scientific Computing World remains the first choice to market for providers of computing tools that aid the research and development process for scientists and engineers.

Key reader profile

- Laboratory managers, HPC centre managers, design team leaders, scientists and engineers
- All subscribers are opted-in via GDPRcompliant methods
- Focus on computing tools to make life easier for scientists and engineers



Scientific Computing World in numbers

Our commitment to GDPR (General Data Protection Regulation)

As any business that deals with data will know, new rules came into force in May 2018 governing the use of personal data.

At Scientific Computing World, our subscriber data capture and storage methods were already broadly compliant even before the legislation was announced, so we comfortably meet all the requirements of GDPR.

We have taken the opportunity to strengthen our commitment to our readers, so all of our products are distributed on a 'consent' basis.

That means that every individual that receives content from us – whether that's a magazine in the post or an email to their inbox – has given us their personal consent to do so. They are in

complete control of what they receive from us. We do not buy in lists and we do not send out our content on the basis of 'legitimate interest'.

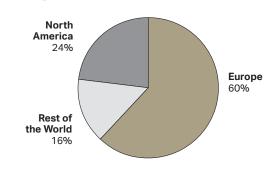
Everyone that receives our content does so because they want to learn about the industry, and trust us to deliver them content that is appropriate to their working lives.

We have also ensured that in circumstances where we pass personal data on to you, such as registrants for a webcast or a white paper, such data is collected in a GDPR-compliant manner. That means that when these personal details come to you, they have already given their consent for you to contact them.

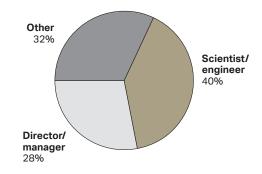
All of this means that when you place advertising in our products, you can be sure that it will be seen by an opt-in, engaged audience.

Demographics

Geographical distribution



Job function



Readership by area of interest*

- Laboratory informatics 55%
- High-Performance Computing 66%
- Modelling and Simulation 73%

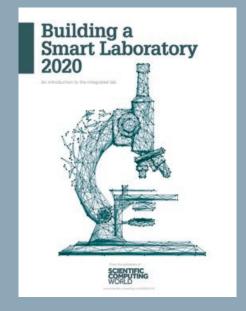
^{*}Readers may choose to receive information about more than one area.

Our core markets: Laboratory Informatics

Scientific Computing World's coverage of laboratory informatics has been a long-standing pillar of the magazine. For laboratory managers, researchers, executives and even legal compliance teams, our informed features are essential reading for anyone using informatics in the laboratory.

From pharmaceuticals to agriculture, from petrochemicals to brewing, there are countless developments and nuances with which informatics professionals must remain up to date.

Our expert contributors and feature writers ensure our readers are always informed via independently-written content.



Building a Smart Laboratory

Published March 2020

This publication, revised and updated annually, provides the perfect introduction to the concept of the smart laboratory for anyone new or unfamiliar with the issues surrounding integrated lab technology and informatics



Laboratory Informatics Guide 2020

Published December 2020

The definitive annual publication for all those involved in laboratory informatics, comprising high value editorial features, analysis and opinion, together with a comprehensive listing of products and suppliers.

Laboratory Informatics Editorial Calendar 2020

Issue/date	Features	Bonus Distribution (TBC, Covid restrictions permitting)
Winter 2020	Cloud and SaaS	Pittcon Molecular Medicine Tricon SmartLab Exchange Europe APE
Spring 2020	Al in the lab	Paperless Lab Academy Bio-IT World Conference and Expo
Summer 2020	Healthcare	SLAS Europe Future Laboratory Informatics Europe Annual Pharma IT Conference
Autumn 2020	Data security	Analytica Lab Innovations Data Analytics for Pharma Development Pharmatec Event Series SLAS

Our core markets: **High-Performance Computing**

Over the past decade, high-performance computing (HPC) has moved from being out-of-reach for all but the most highly-funded institutions, to ubiquity. Nowadays, it seems impossible that the majority of scientific research and engineering development could take place without it.

Here, our target readers are HPC centre managers, research leaders, and academic staff driving the technology required via the projects they need to complete.

From cloud computing to powerful work stations, from specialist data centres to university HPC installations, Scientific Computing World provides an insight into the technology and specifications required to make scientific research and product development possible. Choosing the component parts of an HPC deployment often starts with the question 'What do you want to achieve here?' Our readers – scientists and engineers at the cutting edge of R&D – are the ones that answer that question on behalf of their institutions, and therefore these are the ones you, as suppliers, need to influence.



HPC 2020-21 Published October 2020

Packed with in-depth features, informed opinion, detailed analysis and comment from industry-leading names, HPC 2020-21 provides a year-round opportunity to reach out to scientists and engineers involved in HPC, with bonus distribution at several major events.

High-Performance Computing Editorial Calendar 2020

Issue/date	Features	Tech Focus	Bonus Distribution (TBC, Covid restrictions permitting)
Winter 2020	Energy efficiency	Accelerators/Processors	AHPC 2020 Cloud Expo
Spring 2020	Future technology	Cooling	PRACEDays
Summer 2020	Al and deep learning	Servers Storage	ISC Teratec
Autumn 2020	Exascale	Cloud Software Tools	SC20 Computing Insight

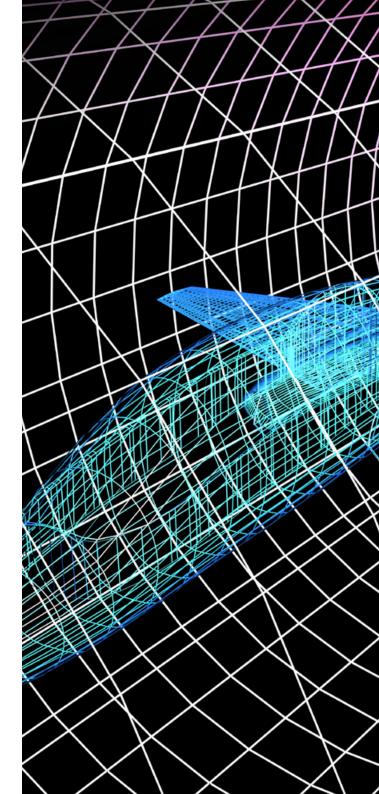
Our core markets: **Modelling and Simulation**

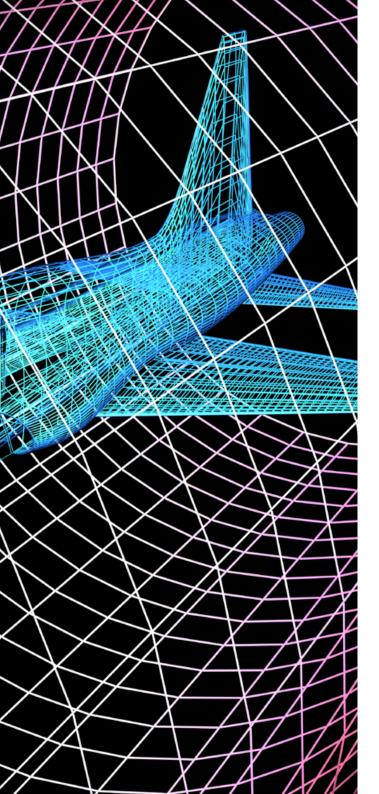
As HPC has become ubiquitous, it has opened up capabilities in modelling and simulation in particular, slashing research times as a result.

But no two simulation projects are the same, and the multitude of software tools available creates a minefield for scientists and engineers looking for advice and input in order to make the right choice for their research.

Our target readers here are the design team leaders and strategists who are leading R&D projects on behalf of their institution – and on the hunt for the very best tools for the job.

Techniques covered include computational fluid dynamics (CFD) and finite element analysis (FEA), with applications areas covering everything from 3D printing to automotive and aerospace design.





Modelling and Simulation Editorial Calendar 2020

Issue/date	Features	Bonus Distribution (TBC, Covid restrictions permitting)
Winter 2020	Optimisation	
Spring 2020	Computational Fluid Dynamics	
Summer 2020	Finite Element Analysis	Teratec COMSOL Conference Matlab Expo
Autumn 2020	Design tools	Global Altair Technologies Conference

Build trust through brand visibility

"When trust is high, communication is easy"

As a marketer, you live in a world of metrics, numbers and quantification. Of course, you have to justify every penny you spend, but by heading straight to the final numbers, is it possible to forget the factors that influence the results?

Before you earn a click-through, business card or contact from a lead generation campaign, your prospect must first trust your brand. They need to know what you stand for, what you can offer them, and be reassured that by handing over their details, they're going to get something tangible in return.

But how do you influence that decision? How do you build the trust?

At Scientific Computing World, we have spent many years building our reputation as a reliable, independent provider of high-quality, current content within the research community. The reason our subscriber database is so extensive is simply that our readers have learned to trust us.

By using the suite of brand visibility options available with Scientific Computing World, you become associated with that level of trust. If they trust the place where they first come across you, they're much more likely to trust you too.

Bonus distribution

Exhibiting at an industry trade show does not start on the first day or end as the last attendee leaves – an intelligent marketing strategy maximises the value out of events each and every time.

Scientific Computing World has long-standing and strong relationships with organisers of key industry events around the world, working as partners with a common aim – to grow the industries in which we work and help the companies that supply that industry to prosper.

As an exhibitor you can harness these relationships and maximise your exposure before, during and after the event. Scientific Computing World exhibits at many of these shows and distributes thousands of bonus copies to delegates and attendees. Make sure your marketing and PR strategy aligns with this calendar and ensure that you gain a competitive advantage where other, slower competitors lose.

Brand visibility options

Scientific Computing World – the foundation on which it is all built.

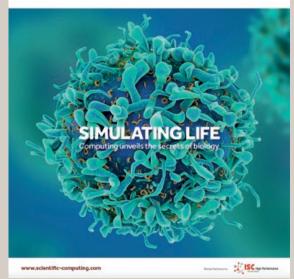
At the core of the Scientific Computing World suite of products is our quarterly magazine, which is produced in both print and digital formats. It has the highest penetration of our platforms – more of our database chooses to receive the magazine than our emails or visit our website.

It's in the magazine you'll find our renowned and respected independently-written feature articles, our carefully selected expert analysis and opinion columnists, and our mix of the most important news and product announcements.

Each issue remains a reference tool for months after publication, and as such, is the first place you should start when looking to build and promote your brand in the scientific computing community.

Your choice of issue(s) may come down to favoured editorial features, bonus event distribution, or your own product launch roadmap. Whatever your drivers for the year ahead, talk to our advertising manager who will help you make the best choice for the budget you have.





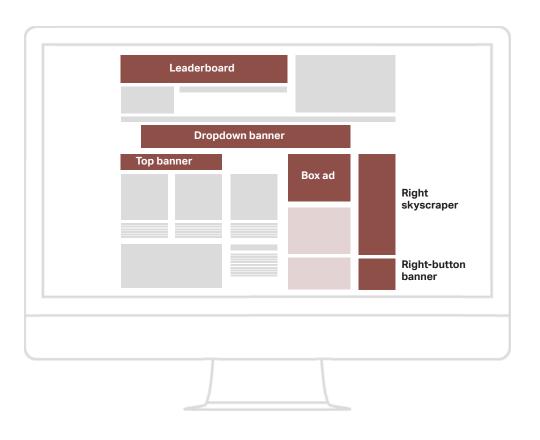
Magazine print advertising prices

	x1	х6	х6
Full page	£3,750	£3,300	£3,000
Half page	£2,350	£2,100	£1,880
Third page	£1,990	£1,720	£1,595
Quarter page	£1,325	£1,190	£1,060

Premium positions +20%

scientific-computing.com

The Scientific Computing
World website is much
more than a replica of the
magazine's content online. It
is a hub of analysis, feature
content, technical resource
and news – all dedicated to
scientists and engineers
using computing in their
everyday work.



We have also introduced a responsive, mobile version of the site, improving our visibility via Google. Most of our banner positions will now automatically resize for the mobile version, increasing the chances of potential customers seeing your brand alongside our content.

With multiple sizes and positions available, there is something to suit every budget and every type of campaign, no matter what your marketing goals. If you want online visibility in an environment where scientists and engineers gather, scientific-computing.com is for you.

Key facts:

Average dwell time: 1m 34s

Monthly page views: approx 11,200

Desktop and mobile presence

Online advertising prices

(Includes desktop and mobile sites)

Dropdown banner £2,500 per month

(opens for four seconds as a large advert, then drops back to a smaller version)

Suppliers directory	£500 per year
Right-button banner (120 x 120)	£750 per month
Right skyscraper (120 x 600)	£1,000 per month
Box ad (300 x 250)	£1500 per month
Top banner (468 x 60)	£1,200 per month
Leaderboard (728 x 90)	£1,500 per month

All banners should also be supplied as 300 x 100 for mobile site.

Newsline

We have a fortnighlty email covering laboratory informatics, HPC, and modelling and simulation respectively. Here, we collate a mix of news stories, analysis and opinion, feature content, conference reports, upcoming events and more. Our new responsive design ensures your branding advert is seen on both desktop and mobile devices.

- Our essential content surrounds your brand
- GDPR-compliant opt-in readership
- Limited availability each issue

Newsline prices

Main Newsline sponsor £500 per issue (logo top right)

Newsline banner £1,000 per issue (468 x 60, plus 300 x 100 for mobile version)

Featured product

• Comprises headline, 300 x 300 image, 100-120 words plus web link

Price: £750

Product entry

• Comprises headline, 190 x 190 image, 40 words plus web link

Price: £400



Main Newsline sponsor

Newsline banner

Featured product

Newsline banner

Product entry

Using content

As the world of publishing evolves from traditional print magazines to a more multi-platform model, the type of content and methods of delivery that we are able to offer our readership has expanded considerably.

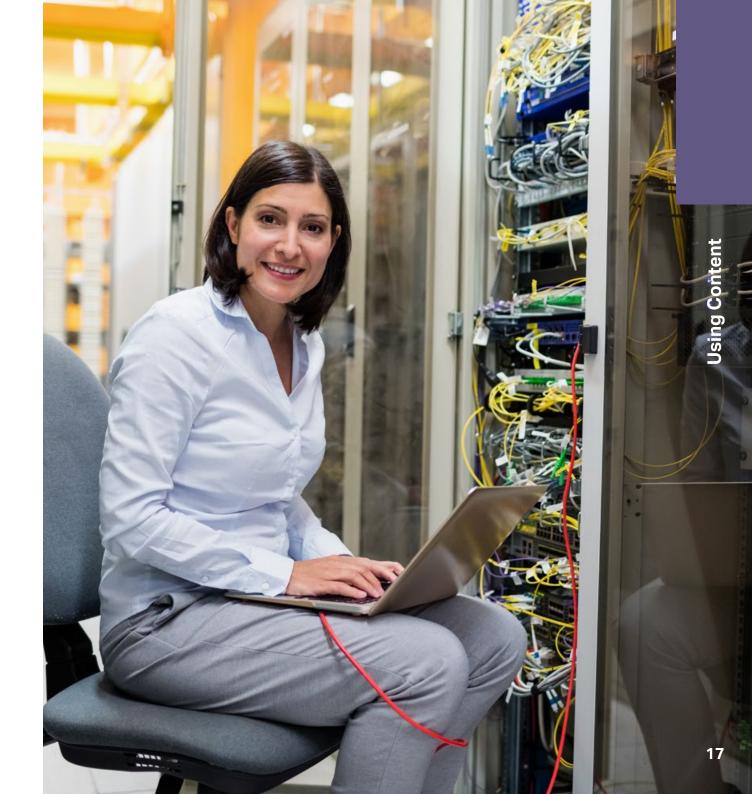
The same applies to our advertising clients – we can offer a fantastic range of options to maximise the potential of your existing content, and we can place that content in front of our audience in a number of ways.

Scientific Computing World has three broad areas for you to use content:

- Content sponsorship;
- Hosted content;
- Native advertising.

Intelligent use of content puts you at a competitive advantage across a multitude of arenas and provides the next, logical step to ensure your brand campaign reaps even more rewards. You can use content to provide:

- Technical explanations;
- Visual demonstrations;
- Application case studies;
- Thought-leadership/opinion;
- Event reviews.



Content sponsorship

Sponsorship options

This is an option if you want to associate your name with our existing editorial.

Because Scientific Computing World has a reputation for commissioning and creating high-quality editorial across its three main core markets, there is great prestige in associating your brand with this independent writing. We have introduced a number of ways for you to do this in 2020.

Your branding will appear alongside our existing content, and best of all, you barely need to lift a finger, but you do get to bask in the reflected glory of being associated with our industry-respected content!

A&O section sponsor

The Analysis and Opinion (A&O) section of our magazine and website is a collection of exclusive editorial columns written just for us by leading experts from throughout the worlds of laboratory informatics, HPC, and modelling and simulation.

While the industry has a plethora of ways (including Scientific Computing World) to access basic product information, there is more to the industry than just products – ultimately the industry is the people within it.

The Analysis & Opinion section delves into the expertise and thoughts of key industry figures, bringing you thought leadership, market research and insight not found elsewhere.

A&O articles appear online, and most also feature in the magazine; all will be included in our email newsletter.

As the sole sponsor of this section, you will receive:

- Logo on (A&O) page of website;
- Logo on A&O section of emails;
- Logo on A&O pages in magazine;

Price: £995 per quarter

Webcast Sponsorship

Our webcasts are editorially-driven online audio-visual presentations, providing a platform for in-depth technology explanations, case studies and interactive industry discussion.

We produce these webcasts in two ways:

Co-sponsor

With this option, there can be up to four sponsors associated with our webcast, generally focused on a broad subject. You don't need to be able to put forward a speaker to be a sponsor!

Sole sponsor

The sole sponsor option puts you in complete control. The subject and content is all yours, as are the leads generated.

All webcast sponsors benefit from promotion via our various distribution platforms, a gated sign-up system that generates leads and the association with the Scientific Computing World editorial prestige.

Whichever option you choose, we do the hard work; as a co-sponsor, we will create the webcast, distribute to our network and provide you with a list of leads; as a sole sponsor you get all of the benefits of a co-sponsor, but you control the content. This means that we can work together to create a professional and polished finished product (without the input of those pesky competitors).

Webcasts are hosted live to allow attendee input, but will be made available on demand after broadcast via our webcast section on the website.

Co-sponsor an existing webcast. Your logo on the webcast page and all pre- and post-event publicity; plus receive the leads of attendees.

- Topics announced regularly (or suggest one!)
- Promoted in magazine, online and via email.

Price: £2,500

Sole sponsor: Let us host your webcast; we'll provide you with a moderator from our editorial team, plus all the technology to put it together. We'll promote it for you too.

Price: £10,000

Hosted content marketing options

With hosted content marketing, you're in complete control of the content – all we do is market it for you through our various channels. It's likely you will already have created the content for your own website, blog, email campaign or event marketing materials, and simply want to spread that message as wide as you can. Of course, if you're struggling to create something, we can lend our expertise there too.

HPC Tech Focus

Every issue, HPC Tech Focus will concentrate on a particular technology, deliver an editorial overview of area and then outline, in more depth, the available and relevant products.

HPC Tech Focus will be distributed across all platforms, including the magazine, online and via email.

Free editorial submissions continue to be welcome, but will be heavily edited to form part of the round-up.

In order to stand out in one of our HPC Tech Focus topics, we offer two options:

HPC Tech Focus Calendar	
WINTER	Accelerators/processors
SPRING	Cooling
SUMMER	Servers Storage
WINTER	Cloud Software Tools

Lead sponsor

As a lead sponsor of HPC Tech Focus you will receive:

- Exclusive branding on magazine article;
- Exclusive branding on website;
- Sole sponsor branding on email version;
- An enhanced product entry in magazine (see below);
- Top-line enhanced product on email version;
- Links to your own relevant content, within the email version – think relevant white papers, YouTube videos etc.

Lead Sponsor: £1,950

Enhanced product entry

Your product in its own box within the feature, giving you greater prominence than the free entries, plus a spot in the subsequent email and online.

- 150 words plus image in magazine
- Inclusion in email (summary) and online (full text)

Price: £850



White Papers

White Papers have become a hugely important part of the marketer's armoury. A well-written and interesting white paper transforms you very quickly from merely 'involved' in a technology, to 'expert'.

The Scientific Computing World reader is typically a highly-qualified scientist or engineer, and as such they crave high-quality information. You should use this to your advantage. White papers have occasionally been used to repackage simple marketing information or product brochures – DO NOT DO THIS!

Our White Paper section is also a fantastic way to generate leads, because we can place the content behind a sign-in page. A reader will fill in some contact details in order to view the white paper. This lead data is then passed on to you (with the reader's permission).

If you already have a White Paper that you'd like to reach a wider audience, we can host and promote if for you, plus there's an option to collect leads from anyone that downloads it. We can also help you write it if you don't have the resource in-house.

- Featured on our White Paper page
- Promoted via email campaign
- Highlighted via house advert in magazine
- Option to include data capture form to collect leads

Price: £1,000

(plus editing/writing costs if required – see Content Services)

Native advertising

Native advertising refers to the areas within our editorial where the content has value to the reader, and a price tag for the author.

With native advertising, we work with you to create content that is equal in quality and style to our own high editorial standards. The content appears in the normal flow of our own independent content (but marked as 'sponsored'), and should have the same value to the reader as anything our own editorial teams would write themselves. Importantly, our editors have the final say about whether the content makes the grade, guaranteeing that the reader will equate your content with the trust they have developed in our own brand.

A piece of native advertising could be written entirely by you – as long as it meets our editorial standards and fits in with our brand. More often, you'll be working with our editorial teams, who'll either help you convert your existing content into something that fits our platform, or can work with you from scratch to create fresh content. Either way, you'll have the rights to that content at the end of the process to distribute yourselves.

The difference between 'content marketing' and 'native advertising'?

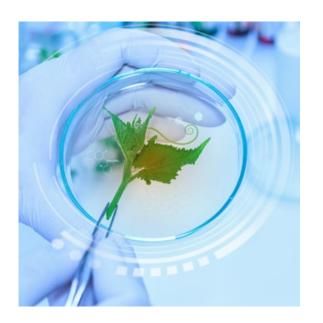
These terms are often confused with each other. This is often due to the different places a single piece of content could be seen.

Let's take an application case study as an example. You commission a piece of content that highlights an end user project that uses, as part of the installation, your technology/ software. This piece of content may be about the installation as a whole, but also talks about your involvement. You then take that finished article and distribute it via your own platforms (website, email newsletters, social media etc). This is not just a PR piece, a press release or an extract from your product brochure – it is content that you market; content marketing!

However, you might come to us and present the finished article as something that could be interesting to our readers. We then look at it, assess its relevance and quality, and agree that it would be a perfect fit for one of our native advertising products - that is, your content placed in and among our own independent content. What started as your own content marketing then becomes a piece of native advertising.

Most importantly, these platforms have been created with the reader at the forefront of our minds. Once you become a native advertising partner with us, think of yourself as a content ambassador. Regardless of where the content is placed, you need to be thinking: 'Can I enhance what the subscriber already receives from Scientific Computing World with my own expertise, experience or opinion?'

The decision on quality and relevance will be ours. We may host content as it is received from you, or we may suggest working with us to make improvements. This will be a consultative process, but because this type of content relates to surrounding editorial, our judgement is final.



Native advertising options

Feature Case Study

A Feature Case Study appears alongside a related feature (see our editorial calendar for our planned features for the year), both in the magazine and online. This is a unique opportunity to align your content seamlessly with ours.

An excellent Feature Case Study will add context and expertise to an existing feature. It will draw on your experiences and relate them to the interests of our audience, as well as framing the technology discussed in the feature in a real-world environment.

- Comprising approximately 750 words, plus an image, a Feature Case Study is a full page of content, designed and laid out by our expert production team. You can supply the content yourselves, subject to it meeting our editorial standards, or we can work with you to create it.
- There is only one opportunity for a Feature Case Study for each planned editorial feature, so it's a highly-desirable and exclusive opportunity.
- Appears in the magazine as a full page, and online linked from the original editorial feature and as a standalone page. In all cases, the term 'sponsored content' will appear on the page.
- You will also receive a PDF of the feature for your own marketing.

Price: £3,500

(additional charges may apply if using our editing and writing services – see Content Services)

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Viewpoint

Viewpoint represents an opportunity for your company to demonstrate thought leadership or leading opinion. From your CEO to your technical director and beyond, you will have more expertise in your company than you realise, and more often than not, they'll have the experience and knowledge to form an opinion on industry-wide matters that others will be interested to hear. Raise their personal profile, and show how the expertise within your company places you above your competitors.

- Comprising approximately 750 words, plus an image, a Viewpoint appears online only, but is promoted via the magazine (as part of our own house adverts), and via email.
- Can be written entirely by you, subject to our editorial standards, or with our help.

Price: £1,250

(additional charges may apply if using our editing and writing services – see Content Services)

Featured Technology + White Paper

If you have a genuinely disruptive technology, we can work with you to create a complementary editorial feature that will sit alongside (and point towards) your own White Paper. We agree the topic of the feature together, our editorial team writes the feature independently, and when it appears, we highlight the existence of your White Paper that will delve into the topic of that feature in more depth – and from your point of view. Again, our editorial teams have the final say on whether they feel the topic will be of interest to the readers – and whether they are able to write a suitable feature on it. For the White Paper, you can either write this yourselves, or we can help.

- Appears as two pages in the magazine, comprising a 1,200 word feature (written by us), plus a half-page house advert pointing towards your White Paper.
- Also appears online as a feature, with a footer advert pointing towards your White Paper.
- Featured on our White Paper page.
- Promoted via email campaign.
- Highlighted via house advert in magazine.
- Option to include data capture form to collect leads.

Price: £2,000

(plus white paper editing and writing charges if required)

Content services

High quality writing is in short supply, and many marketing teams simply don't have the in-house resource to be able to turn out the right content frequently.

Outsourcing to an agency is always an option of course, but few will have the specialist expertise to rival our own editorial team, each of whom has many years' experience in writing about the industry.

We can also help improve your existing content so that it appeals to a wider audience.

Every project will be different so we will work with you to create a finished piece that enhances your brand image and places you at the forefront of your industry.



"It's not what you say, it's the way that you say it"

Case Study/Viewpoint/ White Paper writing service:

Well-written content can be a hugely effective way of framing your technology, so let's work together to tell the story within the story. A member of our team will work with you to create your content, providing you with a finished product written in our style, and fitting perfectly with the 'feel' of Scientific Computing World.

£500 per 1,000 words

Editing and copy improvement service:

Where your content doesn't quite meet our own high editorial standards, we can help with copy improvement and editing. We will only charge you for the time it takes to satisfy our editors.

£50 per hour standard rate

Creative artwork services

We have our own in-house design team, who have decades of experience in creating beautiful artwork and page layouts. Not only do they have the skills, but they are also used to working with clients like you and the sort of products and services you offer.

Print advertising design service

- Adverts designed for use only with Europa Science publications £595 per advert;
- Adverts design, including copyrights £1995 per advert;
- Advert amendments (as part of same campaign), £100 per amend.

Digital advertising design service

- Adverts designed for use only with Europa Science publications £595 per advert;
- Animated digital (multiple pane) advert £895;
- Advert design, including copyrights £1995 per advert (single or multiple pane).
- Amends £100 each.

Meet the team



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