

### SCIENTIFIC COMPUTING WORLD

## **Media Pack**



# Website display advertising

#### Leaderboard

Our prime site-wide position for maximum visibility.

#### **Box Ad**

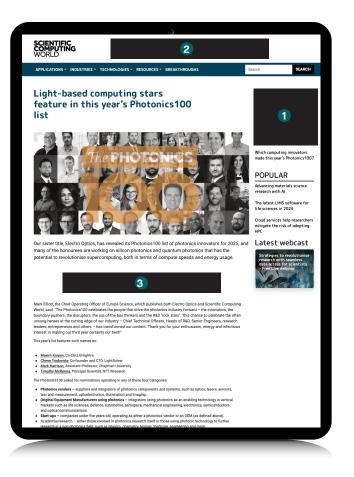
Classic MPU size, visible on the right-hand side of every page, rotating with fellow advertisers, guaranteeing a minimum of 50 per cent of available impressions.

#### **In-Content Banner**

Only displays in long-form articles; much higher impact and engagement, but fewer impressions.

	DESCRIPTION	SIZE	AVERAGE IMPRESSIONS	COST PER MONTH	PREPAID CREDIT COST
0	Box Ad	300px x 250px 300px x100px	~2,000	£1,500	2
2	Leaderboard	728px x 90px 300px x100px	~3,000	£2,250	3
3	In-Content Banner	728px x 90px 300px x100px	~1,500	£750	1

Use our high-impact web banner positions on *scientific-computing.com* to support your branding and awareness campaigns.





# Email advertising

Deliver your branding and awareness message direct to the inbox of our engaged database of 10,000 scientists, engineers, research leaders and IT managers.

Not every registrant opens every email, so to maximise your impact, every email banner is included in at least two separate emails for just one price.

Our emails also have 'Product Entry' slots – see 'Product Promotion'.



DESCRIPTION	SIZE	AVERAGE IMPRESSIONS	COST PER WEEK	PREPAID CREDIT COST
Email Banner	468px x 60px	~2,000	£1,500	2



# **Magazine advertising**

Our premium digital magazine, as two special issues, the Laboratory Informatics Guide and Breakthroughs, providing the perfect environment for our branding and awareness campaigns, as well as another place to publish your content.

antiviral research data

ISSUE	BOOKING DEADLINE	PUBLISHED DATE
Laboratory Informatics Guide	7 Feb	28 Feb
Breakthroughs	5 Sep	26 Sep



DESCRIPTION	SPECS	OUTCOMES	COST PER INSERTION	PREPAID CREDIT COST		
Cover Position (Inside Front, Inside Back, Outside Back)	213mm x 283mm	n ~ 10,000 copies distributed (in online downloads and email)		6		
Full Page	213mm x 283mm	~10,000 copies distributed (in online downloads and email)	£4,125	4		
Half Page	Horizontal 213mm (w) x 141mm (h) Vertical 104mm (w) mx 282mm (h)	~ 10,000 copies distributed (in online downloads and email)	£2,500	3		
Quarter Page	92mm (w) x 129mm (h)	~ 10,000 copies distributed (in online downloads and email)	£1,500	2		
Outsert	Enquire for details	~ 10,000 copies distributed (in online downloads and email)	£4,950	6		
Other sizes are also available, please talk to our sales team!						

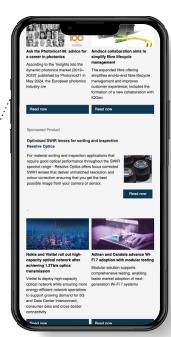


# Product promotion

Help your product marketing teams by driving awareness of new products and technologies through our Product Promotion options, delivered through a combination of email and online channels.

#### **Email product listing**

Included in our regular email newsletter, this popular, low-cost option enables you to deliver simple product information to raise awareness of your latest products.





#### **Tech Focus**

As well as an email entry, upgrade to include a 12-month product entry in a dedicated online page for the appropriate technology. Our Tech Focus pages, comprising an introduction to a product type and a summary of appropriate vendors and their products, are designed to be ..... SEO-friendly, offering year-round traffic and high visibility to contextual visitors – visitors to this page are only looking for products of this type, so are highly qualified.

#### **Tech Focus lead sponsor**



Upgrade further to be the Lead Sponsor to get the guaranteed top spot on the web page, plus a dedicated email with exclusive promotional opportunities, including an email banner, your featured product, plus up to three links to your own hosted content, such as case studies, webcasts, product specs, and videos.

#### **Tech Focus topics**

Biologics and Biotechnology Chemical Manufacturing Chromatography Software Cloud Tools for HPC Cooling for HPC Diagnostics and Point of Care Software Drug Discovery Edge Computing Tools Electromagnetic and Acoustic Simulation Fluid and Thermal Analysis LIMS for Chemistry LIMS for Environment LIMS for Food and Beverage LIMS for Forensics LIMS for Healthcare LIMS for Life Sciences LIMS for QA/QC Laboratory Automation and Al Laboratory Visualisation Tools Memory and Processors for HPC Networks and Interconnects for HPC Quantum Hardware Quantum Software Tools Simulation for Manufacturing Storage for HPC Structural Analysis

DESCRIPTION	SPECS	OUTCOMES	COST PER INSERTION	PREPAID CREDIT COST
Email Product Entry	Company Name, Product Name, Product Image, Max 1,000 character description, Destination URL	~ 21% open rate	£750	1
Tech Focus Email and Online Bundle	Company Name Product Name, Product Image, Max 1,000 character description (edited for email version), Destination URL, Logo	~ 21% open rate of email ~ 300 year-round web views	£1,500	3
Tech Focus Lead Sponsor	As above, plus: Dedicated email, inc 3 links to your own content, plus banner ad, plus your product entry	Guaranteed top spot on web version ~ 21 % open rate on dedicated email	£2,500	4



# **Content marketing**

We can place your content in front of our qualified audience. We recommend content of around 750 words in length – long enough to hold attention and be SEO-friendly, but not too long that it puts people off.

#### Need help?

Talk to us about Branded Content, where we can work with you to create articles and White Papers that will resonate with our audience.

#### Here are some suggestions of types of article you could submit:

Case study

- CEO interview
- Interview with product
   Opinion piece on an industry trend
  manager/R&D team

DESCRIPTION	SPECS	OUTCOMES	COST PER	PREPAID CREDIT COST
Hosted Article (online)	750-word article Up to 8-word headline Lead image Summary - 50 words	-1,500 content views across email, social media and online	£1,500	2
Hosted Article (magzine upgrade)	750-word article Up to 8-word headline Lead image Summary - 50 words	As above, plus exposure in 10,000 copies distributed (online downloads and email)	£1,500	2
Branded article	Co-created 750-word article	Guaranteed 2,500 content views across email, social media and online Plus, new marketing collateral	£POA	n/a

## Branded content

Branded content refers to an article, White Paper or other form of written content that is created by our editorial team to engage our audience on your behalf. We will work with you on topics, interviewees and other sources, generating a bespoke Scope of Works document that outlines what we'll do for you and what you can expect from the partnership.

As we're writing this for you, we are confident we can get higher engagement rates, so we guarantee a minimum number of content views across email, social media and online – something we can't do when we host your supplied content.

Every project is different, so contact us to discuss outcomes, timescales and pricing.



# **Lead** generation

Marketeers clearly want to create demand for their marketing funnel. While all of our options will help achieve that, we do have some exciting options that will help generate named leads.

#### **Hosted White Paper**

Our entry-level option is for us to host your White Paper on our site, behind a data capture form. We'll promote the existence of the White Paper to our engaged audience and pass on the data to you for a one-time follow-up.

As every White Paper is different, we can't guarantee outcomes here, but we can give a historical average of 20-30 leads per White Paper.

#### **Guaranteed Targeted Lead Generation**

We now have the capability – through our own data and our extended network – to discuss guaranteed targeted lead generation. That is a pre-agreed number of leads (minimum 50) that meet your specified criteria on geography, industry, job function and seniority.

Our Lead Generation service works best when paired with a White Paper or a webcast, since we'll need some collateral to attract the leads in the first place.

Need help in creating the White Paper? Engage us to create Branded Content for you.

Want more? Upgrade to Guaranteed Targeted Lead Generation.

*Interested?* Talk to your account manager and we can set up a scoping meeting with our team.



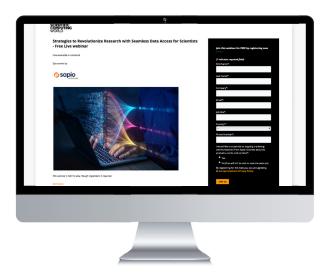


# Webcasts and roundtables

For true thought leadership, engagement and an avenue to lead generation, webcasts remain a popular choice, while – for real strategic opportunities – we can also offer a bespoke virtual or in-person roundtable.

#### Hosted Webcast Exclusive Lead Sponsor

You choose the topic and speakers, we provide a host and the platform, and we work together to get the audience. Our most successful hosted webcasts are those where we work together to market to our respective audiences – after all, your dormant leads may become active as a result of such a webcast, and they're as valuable as any fresh leads we'll generate for you. Upgrade to add Guaranteed Targeted Lead Generation over and above any organic sign-ups we create for you.



Contact us for pricing and availability.

#### **Panel Discussion Lead Sponsor**

Our most engaging offering is for you as a sponsor to nominate a team member to join a discussion alongside an editorially-selected panel of experts, focused on a particular industry topic. This is about thought-leadership and being seen as an expert in and amongst customers and leading voices, rather than presenting a technology via a slide deck. With this editoriallyled focus, these types of webcasts command a much higher level of engagement than hosted webcasts.

#### Webcast Lead Sponsor outcomes

- Contact details of all registrants for a onetime follow-up (organic average 100-120 leads)
- GDPR-compliant, marketing list-ready contacts from all twhose that opt-in as part of the webcast registration process (organic average, 30-40 leads)
- New collateral in the form of an MP4 of the webcast for you to host and distribute after the event
- Upgrade to include Guaranteed Targeted Leads

#### Panel Discussion Webcast Associate Sponsor

We recognise that not everyone has the resources to present or participate in a webcast, but you can still bask in the reflected glory by taking an Associate Sponsor option. You receive all the brand recognition that comes with being associated with the pre- and postevent promotion, as well as GDPR-compliant, marketing list-ready contacts from all those that opt-in as part of the webcast registration process.

#### Webcast Associate Sponsor outcomes

- GDPR-compliant, marketing list-ready contacts from all those that opt-in as part of the webcast registration process (organic average, 30-40 leads)
- Branding and awareness from associated pre- and post-event promotion

### Webcast topics

#### LABORATORY INFORMATICS WEBCAST TOPICS

Al and machine learning in labs

The Internet of Things (IoT) and 'Smart Labs'

Enhancing lab data security and privacy

Enhanced lab user experience (UX) and user interface (UI) design

Collaboration and data sharing

Sustainability and 'Green Labs'

Advanced genomics and Bioinformatics

Training and education in lab informatics

Cloud-Based informatics: benefits and security challenges

Data management and big data in laboratory environments

Overcoming data integration challenges in multi-omics research

Digital Labs - Aligning strategic and business value

Mobile robots and surveillance technologies: enhancing security and efficiency

#### **BREAKTHROUGHS WEBCAST TOPICS**

HPC optimisation techniques for scientific applications

Hybrid cloud strategies for scientific computing

Quantum machine learning: a new frontier in Al Edge computing for scientific data analysis: opportunities and challenges

Edge AI for scientific data collection and analysis

Explainable AI for scientific research: understanding complex models Big data analytics for scientific research: a practical guide

Digital twins for scientific research: a revolution in modelling and simulation

Multi-physics modelling and simulation: a comprehensive overview Open-source software: a guide for scientific computing

Reproducibility in scientific research: the role of open-source software Software engineering for bio-scientists: best practices and tips

Software development for scientific workflows: a practical guide

Computational biology and the personalised medicine revolution

Decoding the human genome: what's in the computational toolbox?

How to streamline drug discovery with computational chemistry

Simulating complex systems: a computational approach

Computational physics for climate modelling

Geophysics and geology: a computational approach

Climate modelling: a computational challenge

Cybersecurity for scientific computing



# **Bespoke** roundtables

For deep insights into customer needs, behaviours and buying patterns, a roundtable discussion is unbeatable. We can assemble a small panel of customer types (including your own existing or lapsed customers, if appropriate) and work with you to gather highly valuable strategic information that will help everything from product development to sales strategy.

The roundtables themselves will be the catalyst for content and lead generation, as we can use the material generated to create White Papers and case studies for you.

Roundtables are complex projects and therefore may take a few months to put together, so talk to us today about adding this to your strategic planning for the year ahead.

#### SAMPLE BREAKTHROUGHS ROUNDTABLE TOPICS

Exascale computing: a new frontier in scientific research

Al-driven scientific discovery: a revolution in research?

Cloud-native HPC: leveraging the Cloud for scientific computing

Quantum computing for scientific research applications

#### LABORATORY INFORMATICS SAMPLE ROUNDTABLE TOPICS

Evolving the digital lab – the future of ELNs and LIMS  $% \left( \mathcal{A}_{1}^{\prime}\right) =0$ 

Laboratory cloud computing and data management

Data integrity and compliance in regulated laboratories

Challenges and best practices for implementing digital labs

## Prepaid credit bundle

Simplify your marketing spend by buying a bundle of prepaid credits, which you can spend any way you want on our standard advertising products over a 12-month period. You will get the best value for your advertising spend, without needing to commit to specifics too far ahead of time.

The more credits you buy, the lower the cost. Credits are valid for 12 months and must be used within that time frame. Unused credits do not roll over. Credit bundles will be invoiced in full in advance.

### **Credit bundle prices**

Talk to your account manager about customised credit bundles to suit your level of marketing activity.



ISSUE	BUNDLE PRICE	BUY BEFORE 31 DEC 2024 OFFER	PER CREDIT PRICE	PER CREDIT OFFER PRICE
10	£7,000	£5,000	£700	£500
15	£10,000	£7,000	£666	£466
35	£20,000	£15,000	£571	£428

## **Credit Pricing Grid**

INVENTORY TYPE	INVENTORY DETAIL	CREDIT COST	USUAL PRICE
Magazine Display	Cover Position	6	£4,950
Magazine Display	Full Page	4	£4,125
Magazine Display	Half Page	3	£2,525
Magazine Display	Quarter Page	2	£1,428
Online Advertising	Leaderboard (per month)	3	£2,250
Online Advertising	Box Ad (per month)	2	£1,500
Online Advertising	In-content Banner (per month)	1	£750
Content Marketing	Hosted Article (online)	2	£1,500
Lead Generation	Gated White Paper (online)	2	£1,500
Sponsorship	Webcast Associate Sponsorship	2	£1,500
Email Marketing	Banner	2	£1,500
Product Marketing	Product Entry (email only)	1	£750
Product Marketing	Tech Focus (email Product Entry + Categorised 12-month online listing)	2	£1,500